

Appendix C

Financial Questions for Applicants Seeking Local Exchange Service Authority

1. (Answer if requesting waiver of Part 710) What circumstances warrant a departure from the prescribed Uniform System of Accounts ("USOA")?

Compliance with the requirements of Part 710 would pose an undue burden on the applicant and the proposed carrier already has an accounting system, which is maintained in accordance with GAAP.

2. Will records be maintained in accordance with Generally Accepted Accounting Principles ("GAAP")?

Yes

3. Will applicants accounting system provide an equivalent portrayal of operating results and financial condition as the USOA?

Yes

4. Will applicants accounting procedures maintain or improve uniformity in substantive results as among similar telecommunications companies?

Yes

5. Will applicant maintain its records in sufficient detail to facilitate the calculation of all applicable taxes?

Yes

6. Does the accounting system currently in use by applicant provide sufficiently detailed data for the preparation of Illinois Gross Receipts Tax returns? What specific accounts or sub-accounts provide this data?

Yes

7. If a waiver of Part 710 is granted, will applicant provide annual audited statements for all periods subsequent to granting of the waiver?

Yes

8. Does applicant agree that the requested waiver of Part 710 will not excuse it from compliance with future Commission rules or amendments to Part 710 otherwise applicable to the Company?

Yes

9. Please attached a copy of applicant's chart of accounts.

Attached to Appendix C

4-Jun-02 Cordia Communications, Inc.
11:10 AM Chart of Accounts

Account #	Account Description	Account Type	Sub Type
=====	=====	=====	=====
1000 Cash		Current Assets	
1010 Petty Cash		Current Assets (Cash)	Cash
1050 Checking - Fleet		Current Assets (Cash)	Cash
1070 Checking - First Union-Cyber		Current Assets (Cash)	Cash
1075 Checking-First Union-Cordia		Current Assets	
1080 Checking - Schwab		Current Assets	
1100 Accounts Receivable		Current Assets	
1110 Receivable - Customers		Current Assets	A/R
1120 Allowance for Bad Debts		Current Assets	
1130 Due to/from Cordia		Current Assets	
1150 Due to/from RiderPoint		Current Assets	
1155 Due To/From ISG		Current Assets	
1157 Due To/From Webquill		Current Assets	
1165 Due To/From eLec		Current Assets	
1170 Employee Advances		Current Assets	
1900 Prepaid Expenses		Current Assets	
1905 Prepaid Expenses		Current Assets	
1910 Prepaid Insurance		Current Assets	
1920 Prepaid Taxes		Current Assets	
1930 Accrued Interest Receivable		Current Assets	
2000 Property and Equipment (Net)		Fixed Assets	
2100 Office Equipment\Computers		Fixed Assets	
2110 Accum Depn - Office Equipment		Fixed Assets	
2200 Vehicles		Fixed Assets	
2210 Accum. Depn. - Vehicles		Fixed Assets	
2550 Utility/Phone Deposits		Other Assets	
2600 Investment in Sub. - USD & ISG		Other Assets	
2601 Investment in Sub. - WebQuill		Other Assets	
2604 Investment - SkyClub		Other Assets	
2605 Investment - eLEC		Other Assets	
2650 Due from Subsidiaries		Other Assets	
2700 Organization Costs		Other Assets	
3000 Accounts Payable		Current Liabilities	
3001 Accounts Payable		Current Liabilities	
3010 A/P and Accrued Expenses		Current Liabilities	A/P
3030 Customer Deposits		Current Liabilities	
3040 Loan Payable - Geils Ventures		Current Liabilities	
3050 Loan Payable - Claim Partners		Current Liabilities	
3100 Salaries Payable		Current Liabilities	A/P
3160 Employee Benefits Payable		Current Liabilities	A/P
3180 Vacation Withheld		Current Liabilities	
3190 Workers' Comp. Insurance		Current Liabilities	A/P

3200 Payroll Taxes Payable	Current Liabilities	A/P
3210 Federal Withholding	Current Liabilities	A/P
3220 FICA Withholding	Current Liabilities	A/P
3230 FICA Employer	Current Liabilities	A/P
3240 Federal Unemployment	Current Liabilities	A/P
3250 State Withholding	Current Liabilities	A/P
3260 State Unemployment	Current Liabilities	A/P
3270 Local Payroll Taxes Payable	Current Liabilities	A/P
3300 Accrued Interest	Current Liabilities	
3310 Accrued Payroll	Current Liabilities	
3400 Current Long-Term Debt	Current Liabilities	
3700 Notes Payable	Long-Term Liabilities	
3800 Long-Term Liabilities	Long-Term Liabilities	
4000 Equity	Equity	
4400 Common Stock	Equity	
4401 Additional Paid-in Capital	Equity	
4500 Retained Earnings	Retained Earnings	
5000 Income	Sales	
5010 Consulting Income	Sales	
5020 Outsourcing Revenue	Sales	
5030 Intercompany Service Revenue	Sales	
5040 Local MRC Revenue	Sales	
5050 Local Usage	Sales	
5060 LD Revenue	Sales	
5070 CABS Usage	Sales	
5080 CABS PICC	Sales	
5090 Other Telecom Revenue	Sales	
6000 Cost Of Sales	Cost of Goods Sold	
6000 Recurring Line Charges-NY	Cost of Goods Sold	
6500 OCC Charges - NY	Cost of Goods Sold	
6700 Usage Charges-NY	Cost of Goods Sold	
6900 MTA Municipal Surcharges-NY	Cost of Goods Sold	
6950 Other Taxes/Surcharges-NY	Cost of Goods Sold	
Selling, General & Administrative		
7000 Payroll Expenses	Expenses	
7010 Owner Salaries	Expenses	
7020 Staff Salaries and Wages	Expenses	
7100 Payroll Tax Expense	Expenses	
7150 Workers' Comp. Insurance	Expenses	
7200 Employee Benefits	Expenses	
7210 Health Insurance	Expenses	
7220 Life Insurance	Expenses	
7299 Payroll Expenses	Expenses	
7300 General Expenses	Expenses	
7310 Advertising	Expenses	
7320 Bad Debts	Expenses	

7330 Bank Charges	Expenses
7347 C.C./Misc. Finance Charges	Expenses
7350 Dues and Subscriptions	Expenses
7360 Depreciation Expense	Expenses
7365 Finders Fees Expense	Expenses
7370 Freight Expense	Expenses
7380 Insurance	Expenses
7390 Legal & Accounting	Expenses
7395 Consulting Fees	Expenses
7400 Licenses Expense	Expenses
7402 Lodging Expense	Expenses
7405 Meals Expense	Expenses
7406 Mileage Expense	Expenses
7410 Computer Supplies Expense	Expenses
7420 Office Supplies Expense	Expenses
7425 Payroll Processing Fees	Expenses
7430 Postage Expense	Expenses
7435 Press Release Expense	Expenses
7437 Printing Expense	Expenses
7438 Public Company Fees	Expenses
7439 Registration Fees Expense	Expenses
7440 Rent Expense	Expenses
7450 Stock Transfer Fees	Expenses
7460 Telephone	Expenses
7465 Telephone - Mobile	Expenses
7466 Telephone - Internet Connect.	Expenses
7470 Telephone-T-1 Access	Expenses
7480 Travel Expense	Expenses
7490 Utilities	Expenses
7500 Vehicle Expense	Expenses
7510 Miscellaneous Expense	Expenses
8000 Other Income & Expense	Other Income & Expenses
8005 Realized Gain (Loss)	Other Income & Expenses
8010 Unrealized Gain (Loss)	Other Income & Expenses
8100 Interest Income	Other Income & Expenses
8200 Finance Charge Income	Other Income & Expenses
8300 Miscellaneous Income	Other Income & Expenses
8800 Interest Expense	Other Income & Expenses
 9100 Federal Income Tax	 Income Tax Expenses
9200 State Income Tax	Income Tax Expenses